

“Stop, Look, Listen”  
By Robert A Smolen

Advice seen near the railroad track is also appropriate financial planning advice. To stop and take a snapshot of a clients financial health is the first step in the process. To look and consider strategies to improve the clients circumstance is the second step. To listen and follow the strategy your household considers most comfortable is the most vital last step.

About the author (Robert A Smolen, founder of [whenplease.com](http://whenplease.com))

“Helping you help yourself”

Similar to a teachers’ assistant guiding a student to better learn coursework in Math, Science, or another complicated field of study; I help both clients and yet-to-be clients gain understanding of their financial health.

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